



## AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

### LAMBORGHINI

### Campus Recruitment - 2019 Passing Out Batch ONLY FOR UNPLACED STUDENTS

<b>Company</b>	LAMBORGHINI
<b>Website</b>	<a href="http://www.lamborghini.com">www.lamborghini.com</a>
<b>Batch</b>	<b>2019 Passing Out Batch</b>
<b>Joining Date</b>	Will be Informed later
<b>Date of Campus</b>	Will be Informed later
<b>Time</b>	Will be Informed later
<b>Venue</b>	Will be Informed later
<b>Job Title</b>	<b>Sales Trainee</b>
<b>Eligible Degrees</b>	B.Tech, MBA
<b>Eligible Branches</b>	MBA - Sales & Marketing B.Tech – All Branches
<b>Eligibility Criteria</b>	60% & Above in Xth.  60% & Above in XIIth  60% & Above in Graduation  60% & Above in Post Graduation
<b>Location</b>	Mumbai
<b>Compensation (CTC)</b>	5 LPA
<b>Roles &amp; Responsibilities</b>	<p><b>Sales Planning &amp; Operations:</b></p> <ul style="list-style-type: none"> <li>• Responsible for Sales Planning, Forecasting of Sales based on Inputs from market, Pricing of cars, Invoicing and delivery of cars to customers as per the annual plan. Achievement of Annual Sales Plan as per forecast</li> <li>• Circulation and management of open pool inventory</li> <li>• Maintain master database in Porsche Systems</li> <li>• Actively coordinate with dealers to ensure achievement of Sales Plan as per forecast – Weekly and Monthly reports from dealers</li> <li>• Gives support to Sales team as and when required</li> <li>• Proper documentation of sales documents</li> <li>• Managing inventory of owners manual</li> <li>• Timely preparation of data pertaining to auditor requirements.</li> </ul> <p><b>Logistics and administration:</b></p> <ul style="list-style-type: none"> <li>• Check the invoices raised on order placed by dealers and product pricing and request of final invoice issue</li> <li>Supervision of shipments method (By Sea or By Air) and costs to be billed to</li> </ul>

	<p>Company.</p> <ul style="list-style-type: none"> <li>• Supervision Distribution processes – Shipment of cars from Factory, Customs Clearance, Movement to warehouse and invoicing to dealers</li> </ul>
<b>Other Desired Skills / Competencies</b>	<ul style="list-style-type: none"> <li>• Good Communication and learning skills.</li> <li>• Self confidence, polite and pro Active.</li> <li>• Good Understanding of Microsoft Office -Word, PowerPoint and Excel).</li> <li>• Should have mix of technical skills &amp; sales flair.</li> <li>• Experience in related fields/Industry will be preferred.</li> </ul>
<b>Recruitment Process</b>	Will be informed later
<b>Documents Required</b>	<p>a. Campus ID Card : Mandatory</p> <p>b. College ID Card : Original as well as Photocopy</p> <p>c. Passport Size colour Photos : Five in Numbers</p> <p>d. Photocopies of all Mark sheets : X, XII, UG (All Semesters)</p> <p>e. Updated Resume : Two in Numbers</p> <p>f. A4 sheets for rough work : Five in Numbers</p> <p>g. Stationery items : Stapler, Glue Stick, Pen, Pencil, Eraser etc</p> <p>h. 1 Government ID Proof : Original as well as Photocopy</p>
<b>How to Apply?</b>	<p>All Interested students should send the updated Resume to <a href="mailto:cvforatpc@amity.edu">cvforatpc@amity.edu</a> latest by 5<sup>th</sup> April ( Friday ) by 9 AM. Sub Line “ RESUME FOR LAMBORGHINI “</p>

**My Best Wishes are with you!**

**Prof. Dr. Ajay Rana**

**Advisor**